

Date: 24th June, 2013

To,

All the shortlisted bidders for Dialysis PPP project of H&FW, GNCTD

1. M/s Fresenius Medical Care Pvt. Ltd.
2. M/s B. Braun Medical India Pvt. Ltd.
3. M/s Nipro India Corporation Pvt. Ltd.
4. M/s Nephroline Renal Care Pvt. Ltd.
5. M/s Deep Health Care and Metalite Properties Pvt. Ltd. (Consortium)
6. M/s Apollo Hospital Enterprise Ltd.
7. M/s Narayana Hrudayalaya Pvt. Ltd.
8. M/s Max Healthcare Institute Ltd. and Nephrocare Health Services Pvt. Ltd. (Consortium)
9. M/s Maharaja Agarsen Hospital

Subject: Request for Proposal for Development of Dialysis Centres across GNCTD hospitals in Delhi on PPP Basis

Dear Sir / Madam,

While mentioning the offer / Quote in the Financial Bid in the Clause 31 of the APPENDIX I: Letter Comprising the Bid i.e. *"I / We hereby submit our Financial Bid and offer/ Quote a***** (in figure and words) Percentage Discount / Premium on the indicated pricing, for the entire duration of the concession, for undertaking the aforesaid Project in accordance with the Bidding Documents and the Concession Agreement"*, please strike out the word Discount / Premium, as the case may be and mention the offer /Quote in figure and words both.

Otherwise the Financial Bid will be treated as "invalid" and will not be evaluated and the proposal shall be liable to be rejected by the Authority.

For example:

- Discount - If you want to offer/Quote **2.12% discount** on the indicated pricing then submit Financial Bid in the Clause 31 as under:

31. I / We hereby submit our Financial Bid and offer/ Quote a **2.12 (Two point twelve only) Percentage Discount** ~~/Premium~~ on the indicated pricing, for the entire duration of the

concession, for undertaking the aforesaid Project in accordance with the Bidding Documents and the Concession Agreement.

- Premium - If you want to offer/Quote **2.12% Premium** on the indicated pricing then submit Financial Bid in the Clause 31 as under:

31. I / We hereby submit our Financial Bid and offer/ Quote a **2.12 (Two point twelve only) Percentage Discount/ Premium** on the indicated pricing, for the entire duration of the concession, for undertaking the aforesaid Project in accordance with the Bidding Documents and the Concession Agreement.

Regards

Vaibhav Goel
Feedback Infra Private Limited
Realty & Social Infra Division
15th Floor, Tower 9B,
DLF Cyber City, Phase III,
Gurgaon 122002